

Shohei Yamamoto

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Education and Academic Positions

2020 -	Adjunct lecturer	Hitotsubashi ICS, Japan
2015 - 2020	Ph.D. in Economics, Finance and Management	Universitat Pompeu Fabra, Spain
2019 - 2019	visiting Ph.D. student	University of Birmingham, UK
2012 - 2014	M.A. in Economics	University of San Francisco, US
2008 - 2012	B.A. in Social Informatics	Aoyama Gakuin University, Japan

Research Fields

Primary fields: Behavioral economics, judgement and decision making, experimental economics
Topics: Time preferences, procrastination, reference-dependent preferences, nudge theory

Manuscripts under Review

Yamamoto, S. and Navarro-Martinez, D. “The Endowment Effect in the Future: How Time Shapes Buying and Selling Prices”, *Management Science*

Yamamoto, S., Shiba, S. and Hanaki, N. “Eliciting Time Preferences in Gain and Loss Domains by an Incentivized Experiment”, *Journal of Economic Behavior and Organization*

Working Papers and Selected Work in Progress

Yamamoto, S., McDonald, R. and Read, D. “Do Cross-modal Intertemporal Decisions Make Delayed Payments More Attractive?”

Yamamoto, S., Quoidbach, J. and Navarro-Martinez, D. “Is the Effectiveness of Nudges Affected by Emotional States?”

Lluís, M., Yamamoto, S., Navarro-Martinez, D. and Costa, A. “Money is Dinero but Health is not Salud: The foreign Language Effect on Intertemporal Choices”

Yamamoto, S. and Navarro-Martinez, D. “Preventing Future-Self Procrastination Using Personalized Smartphone Notifications”

Teaching Experience

09/2015 – 12/2018 Universitat Pompu Fabra
Teaching Assistant for Prof. Le Mens and Prof. Navarro-Martinez
 Business Organization and Management

09/2015 – 12/2016 Universitat Pompeu Fabra
Teaching Assistant for Prof. Hogarth and Prof. Le Mens
 Research Seminar

04/2013 – 05/2014 University of San Francisco
Teaching Assistant for Prof. Hamrick
 Graduate Econometrics

01/2013 – 04/2014 University of San Francisco
Teaching Assistant for Prof. Jonas
 Econometrics I

Academic Experience

03/2020 – 05/2020 Hitotsubashi ICS
Research Assistant
 Managed the experimental lab (ICS Xlab)

06/2016 – 12/2017 Universitat Pompeu Fabra
Research Assistant for Prof. Epure and Prof. Sohl
 Analyzed profile data of more than 500 companies with Python

02/2016 – 07/2017 Universitat Pompeu Fabra
Research Assistant for Prof. Le Mens
 Created an online experiment with JavaScript and analyzed the data

06/2014 – 08/2014 Aoyama Gakuin University
Research Assistant for Prof. Terao
 Helped make a mathematics website with MathML

10/2008 – 02/2012 Eikoh-seminar, Tokyo, Japan
Math, English, and Japanese Instructor
 Taught from high school to elementary school students

Conference/Workshop Presentations

- 2019 Subjective Probability, Utility and Decision Making 2019 Conference, Amsterdam, Netherlands
2019 European Economic Science Association Meeting, Dijon, France
Warwick Economics PhD Conference 2019, Coventry, United Kingdom
- 2018 Japanese Economic Association 2018 Meeting, Tokyo, Japan
Economic Science Association World Meeting, Berlin, Germany
- 2017 Japanese Economic Association 2017 Meeting, Tokyo, Japan
Society for Judgment and Decision Making 2017 38th Annual Conference, Vancouver, Canada
- 2015 Kyoto University and Kansai University Joint Workshop on Experimental Economics, Kyoto, Japan
- 2014 Research in Behavioural Finance Conference 2014, Rotterdam, Netherlands
9th Nordic Conference on Behavioral and Experimental Economics, Aarhus, Denmark
- 2013 SABE/IAREP/ICABEEP 2013 Conference, Atlanta, GA

Seminar Talks

- 2019 University of Nottingham, Nottingham, United Kingdom
University of Birmingham, Birmingham, United Kingdom
- 2017 Hitotsubashi ICS, Tokyo, Japan

Workshop Organization

- 06/2019 1st Barcelona Misbehaviors Meeting, Universitat Pompeu Fabra (co-organized with Jessica Ellis and Tingting Wu)

Scholarships

- Warwick Economics PhD Conference Scholarship, Warwick University, 2019
Predoctoral Fellowship, Spanish Ministry of Education, 2018-2020
MonLEE Mini-Course Scholarship, Monash University, 2017
The Future of Ownership Research Workshop Scholarship, Vienna University, 2017
M.A., Economics Scholarship, University of San Francisco, 2013-2014

Programming Skills

Python, Javascript, HTML, CSS, Stata, R, z-Tree, Qualtrics, LaTeX and MathML

Languages

English and Japanese

References

Daniel Navarro-Martinez

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Robin Hogarth

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Rebecca McDonald

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